

FSA ADVISORY GROUP

SNOQUALMIE TRIBE

# SNOQUALMIE CASINO



---

PROJECT TOMBSTONE PRESENTED BY



# PROJECT INTRODUCTION

The Snoqualmie Tribe enlisted FSA to secure financing for expanding its casino operations, following previous successful financing for acquiring the Salish Lodge. The expansion included adding more slots, table games, and a 4-Diamond hotel. FSA aided in lender selection, coordination, and loan closing, resulting in successfully secured financing for the Tribe.

The collaborative effort between the Snoqualmie Tribe and FSA underscores a strategic commitment to sustainable growth and development for the future of the Tribe.

We strive to be experts in our field and remain up to date on industry standards while prioritizing learning about each tribe's unique culture and needs. Using this, we can help find the best course of action for our clients. By combining our financial expertise with cultural awareness, FSA ensures that tailored solutions are crafted for each client, with the intention of fostering mutual trust and long-term success. We believe that this commitment to core service values can be helpful in setting a precedent for future endeavors and highlights the importance of personalized, client-centric approaches in the tribal financial sector.

It is our hope in sharing project insights that other tribes and those who partner with tribes can envision how financial advisory services can be delivered in such a way that advances the worthy and important goal of creating generational wealth for tribes.





# SNOQUALMIE TRIBE SNOQUALMIE CASINO



## PROJECT DESCRIPTION CASINO EXPANSION

After successfully helping the Snoqualmie Tribe secure financing to make a cultural acquisition of the Salish Lodge atop Snoqualmie Falls, the Tribe reengaged FSA to assist in securing financing for the expansion of its casino enterprises. In its continuing efforts to build a diversified portfolio of competitive business enterprises to operate in public, private, and commercial sector(s) and markets, the Tribe was seeking to build on its historic success by establishing new and expanding existing business enterprises that create economic development, prosperity and wealth for its members and community.

---

# PROJECT DESCRIPTION

Thus, this particular financing was for the development of an expansion of its existing casino, consisting of 1,700 Class III slots and 54 table games to a new total of 2,200 Class III slots and 55 table games, and a new 4-Diamond hotel with approximately 200 rooms.

FSA helped facilitate with lender selection, coordination and loan closing processes. Financing was successfully secured for the casino expansion project.

**Stanford Le,**  
**CEO & President**  
**37500 SE North Bend Way**  
**Snoqualmie, WA 98065**  
**425.888.8566**  
**[sle@snocasino.com](mailto:sle@snocasino.com)**

**Learn more:**  
**[www.snocasino.com](http://www.snocasino.com)**  
**[snoqualmietribe.us](http://snoqualmietribe.us)**







# PROJECT DETAILS

PROJECT DESCRIPTION

CASINO AND HOTEL EXPANSION

PROJECT LOCATION

SNOQUALMIE, WA

OWNER/AGENCY

SNOQUALMIE TRIBE

COMPLETION DATE

DECEMBER 2021

# FINANCING AND PROJECT DEVELOPMENT

FSA Advisory Group provides project development and financing services for capital projects to ensure a well-organized, efficient experience.

Assistance with respect to securing suitable financing or refinancing for your project(s) including but not limited to:

- Management of the overall financing process
- Facilitation of weekly or bi-weekly conference calls
- Participation as part of the Project Team
- Creation and management of a comprehensive Project Task List & Closing Checklist
- Facilitation of the RFP process for the selection of the architect, owner's representative, general contractor, or other vendors (if applicable)
- Provide additional due diligence and closing conditions to lenders

---

*The FSA difference is centered around the way we serve and execute for our clients.*

---



212 S. Alcaniz Street  
Pensacola, FL 32502  
850-696-1559

[www.fsa-ag.com](http://www.fsa-ag.com)  
[info@fsadvisors.com](mailto:info@fsadvisors.com)  
[linkedin.com/company/fs-advisors-inc-](https://linkedin.com/company/fs-advisors-inc-)